

## Ted Jarvis

### Lead Consultant

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Ted Jarvis has been consulting in governance, executive and board compensation issues since 1994. He specializes in proxy analysis, valuation, institutional investors' voting guidelines, and technical issues. Over his career, he developed templates for competitive pay analysis, tally sheets, tax-free spinoffs, 280G tax sanctions, and Black-Sholes / Binomial option pricing models. Ted has authored several chapters and articles on tax, accounting and securities law issues pertaining to executive compensation, and has been quoted in *The Wall Street Journal*, *Agenda*, and other publications.

His background in information systems and management includes 10 years with offshore teams of proxy analysts. As part of the process, he created and documented centralized proxy and related databases, developed protocols for peer review, and oversaw the expansion of product offerings and client services beyond basic "Top Five" and Board pay elements to encompass Share Utilization, Change-in-Control / Severance, Say-On-Pay, Human Capital Management, ESG, and Initial Public Offering data.

Ted earned an M.B.A. (specialization in Accounting) at the University of Chicago and completed coursework towards a Ph.D. in historical musicology at New York University (from which he also received a B.A., *cum laude*). He endowed the Norton Wettstein and Jane Brown Prizes at Drew University (Morristown, NJ), the Coverley-Smith Award at the Woodmere Art Museum (Philadelphia, PA) and the Jarvis Memorial Choir Fund at St. Thomas's Episcopal Church (Rochester, NY). Ted's biography is listed in Marquis's "Who's Who in America" and "Who's Who in the World."

#### Contact Information

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